

No comment

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Comparison between French and Chinese leaders as of 31 December 2009 CAC 40 and largest Chinese market caps in the same sectors (interpreted broadly)

CAC 40					China			
	Name	Market Capitalisation 31 Dec. 2009 (\$ m)	CAGR ⁽¹⁾ 1997-2008 (%)	Average ROCE ⁽²⁾ (%)	Name	Market Capitalisation 31 Dec. 2009 (\$ m)	CAGR ⁽¹⁾ 1997-2008 (%)	Average ROCE ⁽²⁾ (%)
-1 - Commodities and basic materials	Total	151,440	17%	26%	Petrochina	353,174	21%	23%
	GdF Suez ⁽⁴⁾	98,100	14%	8%	China Petroleum	159,278	20%	13%
	ArcelorMittal ⁽⁵⁾	71,986	27%	16%	China Shenhua	100,774	35%	18%
	Air liquide	31,434	8%	12%	CNOOC ⁽⁶⁾	70,287	25%	40%
	Saint-Gobain	27,985	9%	11%	China Coal Energy	25,748	33%	26%
	Lafarge	23,732	10%	11%	Baoshan Iron & Steel	24,779	23%	14%
-2 - Capital goods	Schneider Electric	30,749	9%	15%	BYD ⁽⁷⁾	20,085	62%	14%
	Alstom	20,321	6%	6%	Shanghai Electric	14,812	34%	30%
	EADS	16,473	18%	5%	ZTE corporation ⁽⁸⁾	11,925	28%	24%
	Vallourec	10,430	14%	34%	China South Locomotive	9,668	28%	9%
	STMicroelectronics	8,382	4%	9%	COSL ⁽⁹⁾	8,892	27%	12%
	Alcatel-Lucent	7,913	-5%	1%	Foxconn International	8,259	176%	25%
-3 - Infra-structure and utilities	EDF	110,119	9%	5%	China Mobile	188,488	37%	40%
	France Telecom	66,160	8%	10%	China Unicom	31,240	27%	10%
	Vinci	29,441	14%	12%	China Yangtze Power	21,526	29%	13%
	Bouygues	18,475	8%	14%	CSCEC ⁽¹⁰⁾	20,741	32%	18%
	Veolia	16,358	11%	7%	MTR ⁽¹¹⁾	19,798	9%	7%
	Suez Environnement	11,316	4%	11%	Daqin Railway	19,578	39%	28%
-4 - Automotive	Renault	14,782	2%	3%	SAIC Motor	25,074	47%	1%
	Michelin	11,316	3%	11%	Dongfeng Motor	12,424	13%	19%
	Peugeot	7,938	6%	5%	Faw Car	6,203	15%	16%

Note: The listed Chinese companies are listed on the Shanghai, Shenzhen or Hong Kong exchanges

(1) Compound annual growth rate of revenues; (2) ROCE = EBIT / Capital Employed; weighted average return on capital employed; 1997-2008; (3) Net profit / shareholders' equity; weighted average return on capital employed; 1997-2008; (4) GdF restated for the merger with Suez; (5) Arcelor restated for the merger with Mittal; (6) China National Offshore Oil Corporation; (7) Build Your Dreams (batteries, telecom equipment, electrical vehicles); (8) Telecom equipment; (9) China Oilfield Services Limited; (10) China State Construction Engineering Corporation; (11) Mass Transit Railway, Hong Kong

Source: Bloomberg, Estin & Co analyses and estimates

CAC 40 and largest Chinese market caps in the same sectors
(interpreted broadly) (cont.)

CAC 40

China

	Name	Market			Name	Market		
		Capitalisation 31 Dec. 2009 (\$ m)	CAGR ⁽¹⁾ 1997-2008 (%)	Average ROCE ⁽²⁾ (%)		Capitalisation 31 Dec. 2009 (\$ m)	CAGR ⁽¹⁾ 1997-2008 (%)	Average ROCE ⁽²⁾ (%)
-5 - Consumer goods	Sanofi-Aventis	103,878	21%	10%	Kweichow Moutai	23,477	33%	127%
	L'Oréal	66,896	5%	22%	Wuliangye Yibin	17,603	15%	32%
	LVMH	55,059	8%	13%	Suning	14,196	67%	43%
	Danone	39,713	1%	14%	Tingyi Holding ⁽¹³⁾	13,835	19%	14%
	Carrefour	33,903	12%	15%	Belle International ⁽¹²⁾	9,855	122%	21%
	Pernod-Ricard	22,656	8%	10%	Want want China ⁽¹³⁾	9,267	32%	25%
	PPR	15,279	4%	9%	Hengan	9,058	23%	23%
	Essilor	12,589	7%	22%	Sinopharm	8,075	36%	15%
-6 - Services, logistics & transport and Media	Vivendi	36,621	0%	0%	Tencent Holding	39,529	109%	136%
	Unibail-Rodamco	20,096	28%	2%	China Telecom	33,820	15%	12%
	Accor	12,350	4%	12%	Hutchison Whampoa	29,363	16%	2%
	Technip	7,739	14%	17%	China United Network	22,633	32%	9%
	Cap Gemini	7,054	10%	12%	COSCO ⁽¹⁴⁾	18 726,	40%	23%
	Lagardère	5,339	-2%	10%	China Vanke	16,980	32%	15%
	-7 - Financial services	BNP Paribas	94,893	14%	14% ⁽³⁾	ICBC ⁽¹⁵⁾	268,955	23%
AXA		54,279	10%	8% ⁽³⁾	CCB ⁽¹⁶⁾	201,455	25%	12% ⁽³⁾
Société Générale		51,898	13%	10% ⁽³⁾	Bank of China	153,972	25%	16% ⁽³⁾
Crédit Agricole		41,088	9%	12% ⁽³⁾	China Life	133,475	13%	41% ⁽³⁾
Dexia		11,265	14%	32% ⁽³⁾	Bank of Communications	62,319	33%	21% ⁽³⁾

Note: The listed Chinese companies are listed on the Shanghai, Shenzhen or Hong Kong exchanges
(3) Net profit / shareholders' equity; average weighted return on capital employed; 1997-2008; (12) Shoes; (13) Dry groceries; (14) China Ocean Shipping Company; (15) Industrial and Commercial Bank of China; (16) China Construction Bank
Source: Bloomberg, Estin & Co analyses and estimates

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Estin & Co is an international strategy consulting firm with offices in Paris, London, Geneva and Shanghai. The firm helps senior managers at large European and North American companies develop and implement growth strategies, and works with private equity funds to assess and value their investments.

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